CARE Brochure

QueBIT

ANALYZE. PLAN. ACHIEVE.

Collaborative Agile Rapid Enablement (CARE)

Implementation Methodolgy

The QueBIT Collaborative Agile Rapid Enablement implementation methodology (CARE) is a unique approach to implementing innovative analytics software solutions. It maximizes the success of projects and empowers the client to "own" both the solution and the technology at the end of the very first project. This achieves the lowest true cost of ownership.

True cost of ownership and real return on investment are the two most important factors when prospective customers choose an analytics solution. Where competing solutions require significant incremental short-term and long-term implementation costs, QueBIT's CARE methodology implementation projects offer a much more affordable structure.

CARE requires client developers and administrators to work side-by-side with the QueBIT implementation team to achieve a successful knowledge transfer throughout the duration of the project. This is the primary value proposition for selecting QueBIT for implementation projects. QueBIT has built a reputation centered on complete excellence and expertise, and the transfer of this knowledge to clients empowers them to achieve their goals.

Creating Successful and Beneficial Client Relationships

It is QueBIT's goal to establish long-term relationships with clients, but it is not our goal establish a relationship of dependency. QueBIT's most successful relationships and projects are those where the client embraces the intention of skill transfers. These clients provide appropriate resources to work alongside the QueBIT team during the first phase implementation. By doing so, the QueBIT experts successfully transfer knowledge to the client's administrators and developers.

Common outcomes when QueBIT's CARE methodolgy is adopted:

This results in potentially significant lower short-term implementation costs and a much lower, long-term true costs of ownership. When clients are empowered to own and invest in their technology, they also tend to achieve much greater returns on their investments. The use of the technology becomes all-pervasive throughout the organization. As a result:

- Many more different types of business problems get solved.
- Employees are much happier and more productive.
- The business benefits from better top and bottom line performance.

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10 Steps of the CARE Process

1. Executive Strategy Diagnostics

This incorporates the input of key stakeholders (such as the Executive Management Team) that are not able to participate in the project design phase as a result of other business commitments. This enables the implementation team to build solutions in context of the long term strategic goals of the organization.

2. Preparing the client team to effectively participate in the Design Process

Developing solutions that solve business problems efficiently and effectively requires a deep understanding of business processes, and the problems associated that exist today. CARE starts with introductory training to establish key concepts of the technology for the client team members participating in the design processes.

3. Project Kickoff/Design Workshop

The goal of this initial 2-3 day meeting is to help the key stakeholders identify the specific deliverables, data requirements, and tasks associated with the project. Careful preparation is pre-requisite to a successful project kickoff and subsequent design phase.

4. Rapid Prototyping to Establish Scope and Conceptual Design

The goal of rapid prototyping is to establish a conceptual design and scope for the entire project. Through the use of real data to assist with the creative process and validation of concepts, Rapid Prototyping fosters ingenuity and can quickly identify whether certain ideas can be incorporated.

5. Preparing the client team to effectively participate in the Build Processes

Our ultimate goal is to empower the client team to "own" both the technology and the solution delivered. QueBIT helps our clients work efficiently and effectively, by ensuring the client development team is familiar with the key technology concepts and how to put these into best practice.

6. Dividing the effort into Build Modules

For a skills transfer focused project, the build phase should be sub-divided into component deliveries ("modules"). Dividing the build effort into modules facilitates skills transfer to the client.

7. Integrate system together through Secure Administration and Workflow Processes

The building, testing and refinement of all the system modules accounts for approximately two-thirds of a successful implementation. The design and build of the Administration processes, workflow and security, completes the solution and these often have a huge impact on the final solution.

8. Establishing acceptance of the system

User acceptance testing is critical in enabling the client to leverage the full value of a solution. Depending on the size of your organization, different approaches can deliver more effective results. QueBIT helps you develop appropriate test scripts to prove overall system functionality.

9. Getting the system ready for production

Training, documentation, and administration are critical to the success of any implementation. At this stage, final development to production migration details are identified and assigned to ensure a smooth transition to going live.

10. Going Live

If the solution Design, Build, Test and deployment phases have been managed properly, going live into production should go smoothly. In the real business world, constantly changing variables can affect live transitions, and QueBIT will be there to support you every step of the way.

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