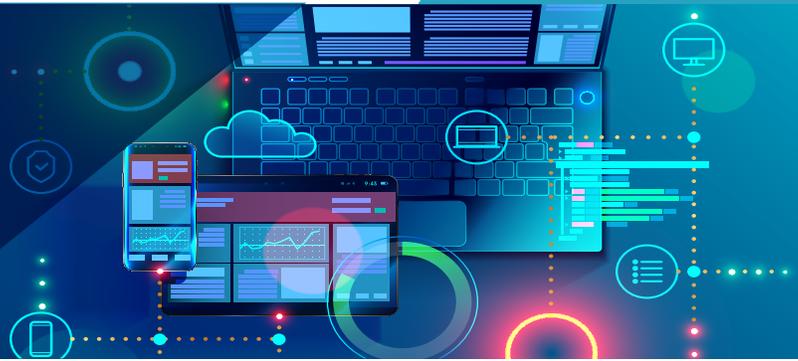


ENTERPRISE PLANNING AT A SMALL BUSINESS PRICE - FROM IBM



Most small and medium-sized businesses use spreadsheets for financial planning and reporting. This works initially, until real-world issues appear, such as a growth spurt, business environment uncertainty, or business reorganization. Over longer periods of time the rate of change can easily outpace the capabilities of spreadsheets.

Every growing business will inevitably encounter the limitations of spreadsheets (like Microsoft Excel) at some point. It's a sign of success!

Here are symptoms that spreadsheets can no longer keep up with your planning and reporting needs:

- More time spent manipulating and checking data than doing analysis
- Concern about the data and calculations being accurate
- Chasing down the correct version of the spreadsheet file
- Waiting for data and input from collaborators
- Not enough time to analyze, understand and interpret reports

There's a quick way to address this problem: enterprise planning software.

IBM Planning Analytics is the enterprise planning software used globally by IBM's enterprise customers. Implementations are usually large projects that can run to hundreds of thousands of dollars in software and consulting costs.

Now small and medium-sized businesses can deploy **IBM Planning Analytics** for less than \$1.50 per user per day through IBM's new Planning Analytics Trial offering!

What's included with IBM's new Planning Analytics Trial offering:

- ✓ A vast selection of free how-to resources including guided tutorials, videos and sample applications
- ✓ The ability to invite your colleagues to explore the planning and reporting applications you build
- ✓ The option of easily upgrading your trial instance of IBM Planning Analytics in the Cloud by clicking the Buy Now button, for the low single-user price of \$45 per month
- ✓ FREE access for 30 days (sign up at quebit.com/ibmPA)
- ✓ A FREE quick-start support call (up to one hour) with QueBIT!
- ✓ IBM Planning Analytics environment in the Cloud: it's spun up and ready to use in a couple of minutes after you sign up!

QueBIT, an IBM Premier Business Partner, is offering a series of affordable quick-start packages to help you get results in a short amount of time.

EXPLORE

You want to explore the solution on your own and have support available if you have a question!

- Pre-purchase a block of support & knowledge transfer hours, valid for 30 days from date of purchase
- 10 hours @ \$2000 (minimum) or 20 hours @ \$3750

\$3,750
(for 20 hours)

DISCOVER

A structured offering that combines self-guided training programs with access to on call support.

- Introductory Planning Analytics Workspace (PAW) Computer-based Training
- Self-guided PAW training (2 days) in QueBIT's training environment in the Cloud, with instructor access
- 10 support & knowledge transfer hours

\$5,000
(Valid for 30 days)

EMPOWER

You want to build your own applications through a combination of self-guided training and expert coaching.

- Everything in the Discover Package
- 3 days of consulting support to build a Reporting application from a single flat file (CSV) data extract from your systems
- A dedicated QueBIT expert will coach you through analyzing your data source, application design and build, data validation, troubleshooting and report and dashboard development in PAW

\$10,000
(Valid for 30 days)

You can use IBM Planning Analytics for all your financial and operational planning needs, including:

- Financial and management reporting
- Expense planning
- Revenue planning
- Sales reporting and forecasting
- Workforce planning
- Cash management & forecasting
- Variance analysis
- And much more!

Contact QueBIT at info@quebit.com to learn more!

Note: Detailed terms and conditions for each quick-start package will be provided prior to the commencement of any engagement

