

Collaborative & Rapid Enablement (CARE)

Implementation Methodology

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The QueBIT Collaborative and Rapid Enablement Implementation Methodology (CARE) is a unique approach to implementing IBM Cognos Software. CARE significantly reduces the risk of failure on implementation projects and empowers the end client to “own” both the solution and the technology at the end of the very first project. This achieves the lowest true cost of ownership for IBM Cognos Software customers. True cost of ownership and real return on investment are the two most common factors cited by prospective customers when they choose IBM Cognos Solutions over competing products. QueBIT’s CARE methodology eases the implementation of your solution, while maximizing your software investment and lowering the total cost of ownership.



CARE requires client developers and administrators to work side by side with the QueBIT implementation team to achieve successful knowledge transfer throughout the project. This is the primary value proposition for selecting QueBIT for implementation projects. More so than any other Cognos services partner in North America, QueBIT has built a reputation centered on complete excellence and expertise, and the transfer of this knowledge to clients to empower them to be as self-serving as desired. QueBIT's goal is to establish long term relationships with clients, without creating dependency. QueBIT's most successful relationships and projects are those where the client embraces the intention of skills transfer, and provides appropriate resources to work alongside the QueBIT team. This results in significantly lower short term implementation costs, significantly reduced project risk and much lower long term true costs of ownership. When clients are empowered to own the technology they have invested in, they also tend to achieve much greater returns on their investment.

Common outcomes when our CARE methodology is adopted:

- Project risk is significantly reduced
- Projects are delivered on time and on budget
- Many types of business problems get solved
- The use of the technology becomes pervasive throughout the organization
- The business benefits from better top and bottom line performance
- Employees are much happier as a result of greater productivity

10 Steps of the CARE Process

1. Executive Strategy Diagnostics

This incorporates the input of key stakeholders (such as the Executive Management Team) that are not able to participate in the project design phase as a result of other business commitments. This enables the implementation team to build solutions in context of the long term strategic goals of the organization.

2. Preparing the client team to effectively participate in the Design Process

Developing solutions that solve business problems efficiently and effectively requires a deep understanding of business processes, and the problems associated that exist today. CARE starts with introductory training to establish key concepts of the technology for the client team members participating in the design processes.

3. Project Kickoff/Design Workshop

The goal of this initial 2-3 day meeting is to help the key stakeholders identify the specific deliverables, data requirements, and tasks associated with the project. Careful preparation is pre-requisite to a successful project kickoff and subsequent design phase.

4. Rapid Prototyping to Establish Scope and Conceptual Design

The goal of rapid prototyping is to establish a conceptual design and scope for the entire project. Through the use of real data to assist with the creative process and validation of concepts, Rapid Prototyping fosters ingenuity and can quickly identify whether certain ideas can be incorporated into the current scope.

5. Preparing the client team to effectively participate in the Build Processes

Our ultimate goal is to empower the client team to “own” both the technology and the solution delivered. QueBIT helps our clients work efficiently and effectively, by ensuring that the client development team is familiar with the key technology concepts and how to put these into best practice.

6. Dividing the effort into Build Modules

For a skills transfer focused project, the build phase should be sub-divided into component deliveries (“modules”). Dividing the build effort into modules facilitates skills transfer to the client, by enabling end-to-end exposure to finite and manageable components of the project.

7. Integrate system together through Secure Administration and Workflow Processes

The building, testing and refinement of all the system modules accounts for approximately two-thirds of a successful implementation. The design and build of the Administration processes, workflow and security, completes the solution and these often have a huge impact on the final solution, even for small projects with straight forward requirements.

8. Establishing acceptance of the system

User acceptance testing is critical in enabling the client to leverage the full value of a solution. Depending on the size of your organization, different approaches can deliver more effective results. QueBIT helps you develop appropriate test scripts to prove overall system functionality.

9. Getting the system ready for production

Training, documentation, and administration are critical to the success of any implementation. At this stage, final development to production migration details are identified and assigned to ensure a smooth transition to going live.

10. Going Live

If the solution Design, Build, Test and deployment phases have been managed properly, going live into production should go smoothly. In the real business world, constantly changing variables can affect live transitions, and QueBIT will be there to support you every step of the way.

About QueBIT

Trusted experts in analytics strategy and implementation, QueBIT is dedicated to helping organizations improve their ability to make intelligent decisions that create value. An IBM Premier Partner, QueBIT has conducted hundreds of successful implementations of IBM® Cognos® TM1®, IBM Cognos BI and IBM SPSS—we are one of few partners that offer such a broad range of analytics solutions. Financial, sales, marketing and operations departments in over 350 organizations in all types of industries say QueBIT's singular approach to business analytics produces tangible results—which is why we are repeat recipients of IBM's Business Analytics Partner Excellence Awards.



QueBIT[®] *Trusted Experts in Analytics*

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